



Opportunities  
Exchange

# IDEAS

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## Business Training and Automation for Child Care Centers and Family Child Care Homes

Nearly every day we read reports about our nation's "child care crisis." Supply is dwindling, prices rising, and teacher wages remain stagnant. The bottom line is that running a successful early care and education program is not simple--especially for providers that serve low-income children.

Early childhood business training is a strategy that can help programs stay in business, but to be effective it needs to be:

- Specific, hands-on and focused on ECE program needs;
- Delivered in small, concrete steps;
- Augmented by individualized coaching to support implementation; and,
- Linked to helping ECE managers purchase, populate, and use automated Child Care Management Software (CCMS) to support daily operations, billing and record-keeping.

A new issue brief from Opportunities Exchange describes an innovative approach to business training and coaching for early childhood program operators that is rooted in what works. The brief identifies implementation steps for training organizations as well as leadership strategies for policy makers and funders.

Download a copy of [Business Training and Automation for Early Childhood Programs](#) at the Business Leadership department on our website.

**Join us in taking technology to scale!**



**“Through our ECE Business Leadership Training & Development Program in Georgia, providers were relieved to implement automation into their programs. Each felt the one advantage of using an automated system was the significant time and money savings obtained on performing their administrative duties.”**

*—Monique Reynolds, Director of ECE Business Support Services, Quality Care for Children, Atlanta, Georgia*

[Click here to listen to Monique Reynolds.](#)



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