



## What is a Shared Services Alliance?

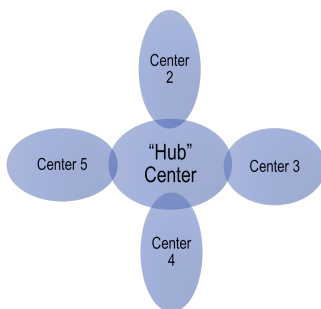
- A **Shared Services Alliance** is a membership organization, or a multi-site ECE organization, through which Shared Services are provided.
- **Alliance members** are center and/or home-based ECE providers who receive Shared Services through their membership, or as part of a multi-site ECE organization.
- An **Alliance Hub** is an entity that provides one or more Shared Services to the Alliance members; the hub could be a large center, another type of organization such as a Resource and Referral agency, or a central administrative office.
- **Alliance Hubs** generally charge a fee and/or receive grant support for providing these services.

## What do Shared Service Hubs do?

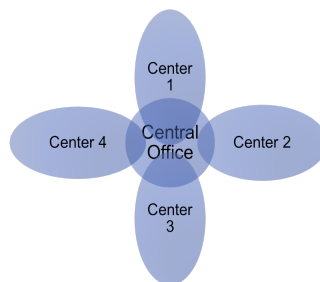
Alliances offer a range of services and purchasing options to their members, including:

- Bookkeeping, Billing and Fee Collection
- Marketing and Enrollment Management
- Shared In-person Professional Development
- Shared Administrative Staff
- Shared Quality Support Staff -- mentor teachers, QRS supports, etc.
- Fundraising and Fund Development
- Staff Recruitment and Substitute Pool
- Janitorial and Maintenance Services
- Joint Purchasing

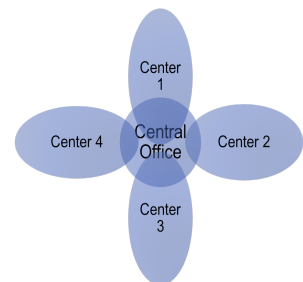
## How are Shared Service Alliances organized?



Example 1: Large center provides services to smaller centers



Example 2: Centers join together to create shared back office



Example 3: Sites that are part of a multi-site organization share a central office