



## Shared Services on the Web: Summary of Funding Sources

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Twenty-four states currently participate in Shared Services on the web and use a range of public and private funding sources, coupled with membership fees, to support a state-specific version of [www.ECSharedResources.net](http://www.ECSharedResources.net). This memorandum, based on an e-mail survey conducted in May, 2016, briefly describes the funding and membership approach in each state.

**California** – At present, Shared Services on the web is supported with funds from the Mimi and Peter Haas Fund in San Francisco, and the site is designed to meet the needs of providers in San Francisco. The website is currently available to providers in San Francisco. No membership fee is charged.

Ten states report that they use some form of government support for Shared Services on the web, including the following sources:

- Federal RTT-ELC (CO, NM, OR)
- Federal EHS-CC Partnerships (CO)
- Federal/State CCDF (MO, VA, WV)
- State General Funds (GA, NY)
- School Readiness Tax Credits (LA)
- Local Taxes (FL)

Conversations regarding extending access to other parts of the State are ongoing, with funding from the local First Five California organizations (dollars generated by a cigarette tax and then allocated to local Commissions who decide how to spend the dollars).

**Colorado** – The Early Learning Ventures Model of Shared Services receives the following government funding:

- Race-to-the-Top Early Learning Challenge (RTT-ELC) funding for ELV scholarships for 100 child care centers across the state. RTT-ELC funding covered the ELV monthly Affiliate fee for one year plus the initial start-up fee (required to recruit/sign/full on-board to Tier 2 Services). In total, these dollars supported the cost of: the ELV Resource Platform access, full data conversion and support to fully utilize Alliance CORE (child management system). Centers were eligible to receive this scholarship if they served low-income children (eligibility defined by the CO Office of Early Childhood), obtained a level 2 Colorado Shines QRIS rating, and completed a cost/savings tool for baseline data and again at 12 months.
- Early Head Start-Child Care Partnership (EHS-CCP) funding supported the cost of Tier 2 initial start-up fee (same as above) and a 50% reduction in the ELV Monthly Affiliate fee for 12 months for 34 providers (17 centers and 17 family

child care homes) in four counties (Mesa, Arapahoe, Pueblo and Garfield.) EHS-CCP funding also supported layered tuition, training, ECE education, coaching, QI support, family services support and other services needed to meet EHS requirements.

Thirteen States (CA, CO, DC, KY, LA, ME, MS, NE, NH, NJ, PA, TN, VT) report that they received philanthropic funds for start-up, licensing fees, or both.

**Connecticut** – Early care and education providers in Connecticut are able to access a national version of shared services on the web (<http://www.ecesharedresources.net>) thanks to private support secured by the CT Child Care Association (CTCCA). Access to the website is included as a CTCCA membership benefit.

**District of Columbia** - The District is in the process of launching a customized version of Shared Services on the web, with funding from the Bainum Family Foundation and in collaboration with the Office of the State Superintendent of Education. The site, Early Childhood Share DC, will be made available to all licensed early learning providers in the District. No membership fee will be charged. A soft launch is scheduled for mid-summer 2016, with a full launch to follow in early fall.

**Florida** - The Early Learning Coalition of Miami-Dade/Monroe supports Shared Services on the web, <http://www.SharedResourcesFL.com>, with local funding from The Children’s Trust (a dedicated source of funding from a property tax earmark that was established by voter referendum). The site is available to any program participating in Quality Counts, the local QRIS. Eligible providers are not required to pay a membership fee.

**Georgia** – Start-up funding for [www.GAQCCmembers.net](http://www.GAQCCmembers.net), the Georgia customized version of Shared Services on the web, was provided by local foundations including the Goizueta Foundation and the Arthur M. Blank Family Foundation. Ongoing costs, including license fees and staffing, are supported with membership revenue. The State includes funding in each CCR&R contract to purchase one-year memberships on behalf of providers who are participating in Quality Rated (the Georgia QRIS).

**Kentucky** - Community Coordinated Child Care (4-C) hosts the customized version of Shared Services on the web ([www.kysharedservices.org](http://www.kysharedservices.org)) through funding from Kosair Charities. This funding also covers the yearly membership fee for all state regulated providers in Louisville. Providers in the remaining counties of Kentucky pay an annual membership fee for the service. The initial start-up costs were funded by Metro United Way.

**Louisiana** – The Statewide version of Shared Services on the web, [www.lasharedresources.org](http://www.lasharedresources.org), is supported with revenues from the School Readiness Tax Credits for donations to Resource and Referral Agencies ([R.S. 47:6107](#)). Donations made to the CCR&R for the Northeast Region of the State cover the licensing fees. The website is available statewide. No membership fees are charged.

**Maine** - Educare Central Maine provided funding for start-up, customization and licensing fees for the State’s version of Shared Services on the web, [www.SharedServicesforME.org](http://www.SharedServicesforME.org), as part of their “Educare beyond the walls” strategy. Ongoing support for the website for the past three years has come from Davis Family

Foundation, Jane's Trust, John T. Gorman Foundation, The Betterment Fund and The Hollis Brain Foundation. The site is available to providers who participate in quality improvement activities and currently no membership fees are charged. However the access fee policies are likely to change based on forthcoming QRIS revisions as well as longer-term sustainability planning.

**Mississippi** – Licensing fees for the Mississippi version of Shared Services on the web, [www.MSEarlyLearningResources.org](http://www.MSEarlyLearningResources.org), are supported with funds from the Phil Hardin Foundation. No public funding is used to support Shared Services on the web. The site is available to any program participating in quality improvement. No membership fees are charged.

**Missouri** – The Missouri Child Care Resource and Referral network allocates a portion of its general CCR&R contract funding (federal CCDF funding), coupled with funds from corporate and foundation grants, to support 'gift' subscriptions to <http://www.showmeresource.org>, the State's version of Shared Services on the web. These gift subscriptions are given to centers that participate in quality improvement efforts that do not include resources to cover the subscription fee (such as T.E.A.C.H and Nemours-funded obesity prevention work), as well as organizations that are seeking to start a new licensed facility or convert an exempt facility to licensing. Long-term sustainability planning assumes significant revenue from membership fees.

**Nebraska** – The Nebraska version of Shared Services on the web, <http://www.nebraskaexchange.org>, is supported with funding from the Buffett Early Childhood Fund as well as membership fees.

**New Hampshire** - The United Way of the Greater Seacoast, the New Hampshire Charitable Foundation and the NH Community Development Finance Authority provided start-up funding for Shared Services on the web in NH. Membership fees support ongoing costs. Although the NH Department of Health and Human Services, the NH Department of Education and the Office of the Governor requested funding for Shared Services on the web in New Hampshire's Race to the Top application, the state's application was not selected for funding. Efforts to secure additional funding for a customized version of the platform continue and are likely to be successful in 2016. The site is currently available statewide on a subscription fee basis.

**New Jersey** - Start-up funding and licensing fees for the New Jersey version of Shared Services on the web, <http://www.njsharedresources.org>, were jointly funded by the New Jersey Association for the Education of Young Children (NJAEYC) and the Nicholson Foundation. No public funding was used. The site is available to NJAEYC members at no additional fee (in other words, access to the site is included as a membership benefit).

**New Mexico** – For the past three years, the New Mexico Association for the Education of Young Children received an annual grant from federal RTT-ELC funding awarded to the NM Children, Youth and Families Department to support the licensing fee for <http://www.NewMexECA.org>, the NM customized version of Shared Services on the web. The site is available to any program participating in quality improvement. No membership fees are charged.

**New York** – The New York State Council on Children and Families, a state agency, currently pays the annual licensing fee for [www.SharedSourceECNY.org](http://www.SharedSourceECNY.org), the State’s version of Shared Services on the web. The site is available to members of NAEYC or the Early Care and Learning Council (CCR&R statewide association). No membership fees are charged.

**North Carolina** - ECE Shared Resources North Carolina ([www.ncecesharedresources.org](http://www.ncecesharedresources.org)) offers a customized version of Shared Services on the web, with customization, start-up costs, staffing and annual license fees jointly funded by three private sector partners: Child Care Resources Inc., Child Care Services Association and Southwestern Child Development Commission. The service will be available statewide to users on a subscription fee basis.

**Ohio** - The Ohio customized version of Shared Services on the web, [www.earlylearningresourcesohio.org](http://www.earlylearningresourcesohio.org) was developed with funding from the Ohio Child Care Resource & Referral Association (OCCRRA). No public funding was used or will be used to support the annual licensing costs; an annual subscription fee will be charged. The platform will be part of Ohio’s child care resource and referral agencies tier 2 technical assistance efforts, which will include other intensive coaching/mentoring fee-for-service offerings.

**Oregon** – The initial start-up costs and annual licensing fees for <http://www.OregonQRISResources.org>, Oregon’s version of Shared Services on the web, were paid by federal Race-to-the Top funds as part of the State’s effort to create and implement a QRIS. The intention is to allocate State funds for continued support; however legislative approval is needed. The website is available to any program participating in QRIS. No membership fees are charged.

**Pennsylvania** – The Pennsylvania customized version of Shared Services on the web, <http://www.SharedSourcePA.org>, was originally developed with funding from the William Penn Foundation and the Heinz Endowments. Licensing fees are currently included in the state portion of the National Association for the Education of Young Children (NAEYC) membership fee, making access a benefit of PNAEYC membership. However, given new revisions in NAEYC membership policies and fees, this may change in 2017.

**Tennessee** - The State’s version of Shared Services on the web, [ChildcareTennessee.com](http://ChildcareTennessee.com), was initially funded by a partnership with The Community Foundation of Middle Tennessee, The Department of Human Services, and area foundations, individuals, and corporations. No public funding is currently received. Membership fees vary by the size of the ECE program (the number of licensed children). Contracts are for one year and fees are paid monthly. There are currently 150 subscribers.

The Nashville Shared Services approach also includes a free public website, [www.ChildcareNashville.com](http://www.ChildcareNashville.com), which is a community resource for families searching for child care. This searchable website includes “real-time” information” on available slots that each of the 280 programs update regularly. Tours can be scheduled through the website directly between parent and provider. The site also includes free job postings. This website is funded by The Community Foundation of Middle Tennessee and private donors.

**Vermont** - Start-up and annual licensing fees for the Vermont version of Shared Services on the web, <http://www.sharedservicesvt.org>, is provided by a collection of private funders including The Permanent Fund for Vermont's Children, the A.D. Henderson Foundation, and the Turrell Fund. No public funding is currently received. At present, the site is available to Vermont providers who participate in QRIS and no fees are charged. However, fees may be charged in the future. The leadership of Shared Services Vermont is in the process of redesigning implementation, including a sustainability plan as well as a future and permanent funding home.

**Virginia** – Initial start-up costs and annual licensing fees for the first three years of Virginia's version of Shared Services on the web, [www.vasharednetwork.org](http://www.vasharednetwork.org), were supported with State CCDF funds. At present, no fees are charged. However, VA is working on a sustainability plan that will include a membership fee structure as well as other non-public funding sources.

**West Virginia** – Early Care Share West Virginia is a project funded by the Division of Early Care and Education of West Virginia Department of Health and Human Resources and administered by River Valley Child Development Services. State CCDF funds support the development, staffing and annual license fees for West Virginia's Shared Services on the web, [www.EarlyCareShareWV.org](http://www.EarlyCareShareWV.org). The site is available to early childhood professionals throughout the state. No membership fees are charged.

On the following page, a table summarizes each state's approach to membership fees.

| State | No Membership Fee   | Membership Fees Waived for SOME Providers                                   | Membership Fees Charged to ALL Providers   |
|-------|---|---|--|
| CA    | Access to site available at no fee to providers in San Francisco        |   |  |
| CO    |   | Scholarships for selected providers at QRIS Level 2 and EHS-CC Partnerships |  |
| CT    |   |   | Shared Services on the web is a benefit of membership in the CT Child Care Association |
| DC    | ✓   |   |  |
| FL    | Access to site available at no fee to providers in Miami-Dade-Monroe    |   |  |
| GA    |   | Scholarships to providers who participate in QRIS                           |  |
| KY    | Access to site available at no fee to regulated providers in Louisville | Providers in other counties pay membership fees                             |  |
| LA    | ✓   |   |  |
| ME    | ✓   |   |  |
| MO    |   | Gift subscriptions to selected providers                                    |  |
| MS    | ✓   |   |  |
| NE    |   |   | ✓  |
| NH    |   |   | ✓  |
| NM    | ✓   |   |  |
| NJ    | Access to site available at no fee to NAEYC members                     |   |  |
| NY    | Access to site available at no fee to NAEYC and ECLC members            |   |  |
| NC    |   |   | ✓  |
| OH    |   |   | ✓  |
| OR    | ✓   |   |  |
| PA    | Access to site available at no fee to NAEYC members                     |   |  |
| TN    |   |   | ✓  |
| VT    | ✓   |   |  |
| VA    | ✓   |   |  |
| WVA   | ✓   |   |  |