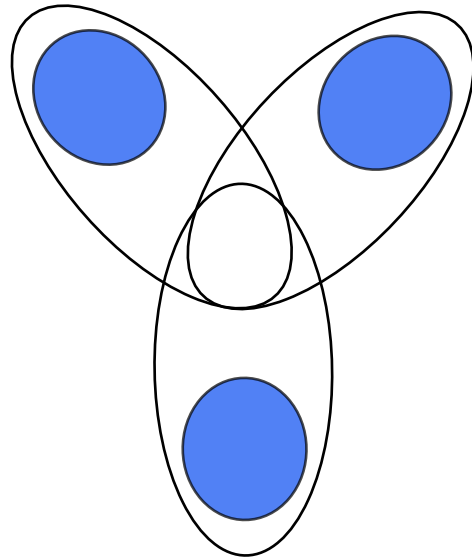


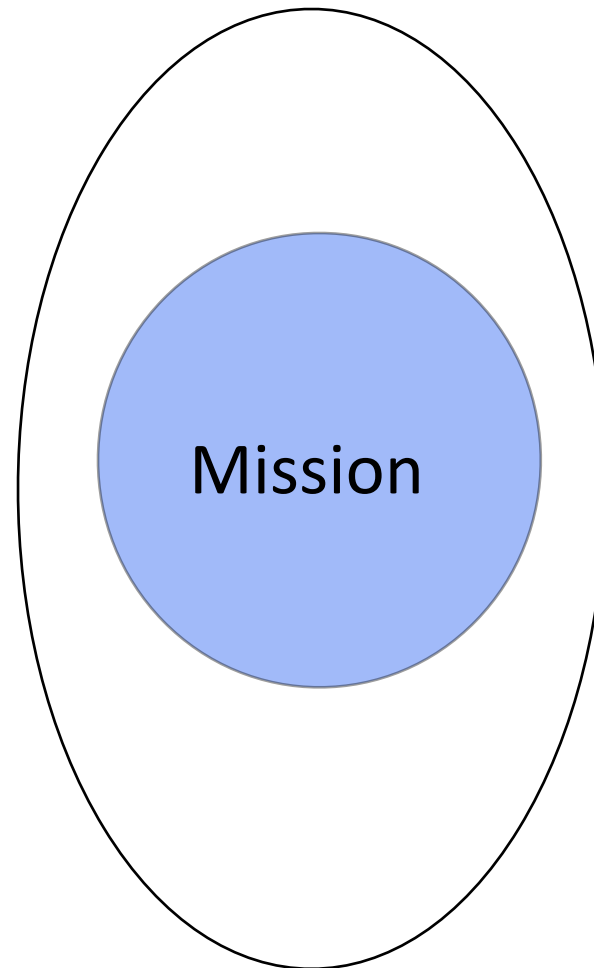
What is Shared Services?

Shared services is a way to feed the mission by pooling needs with others.



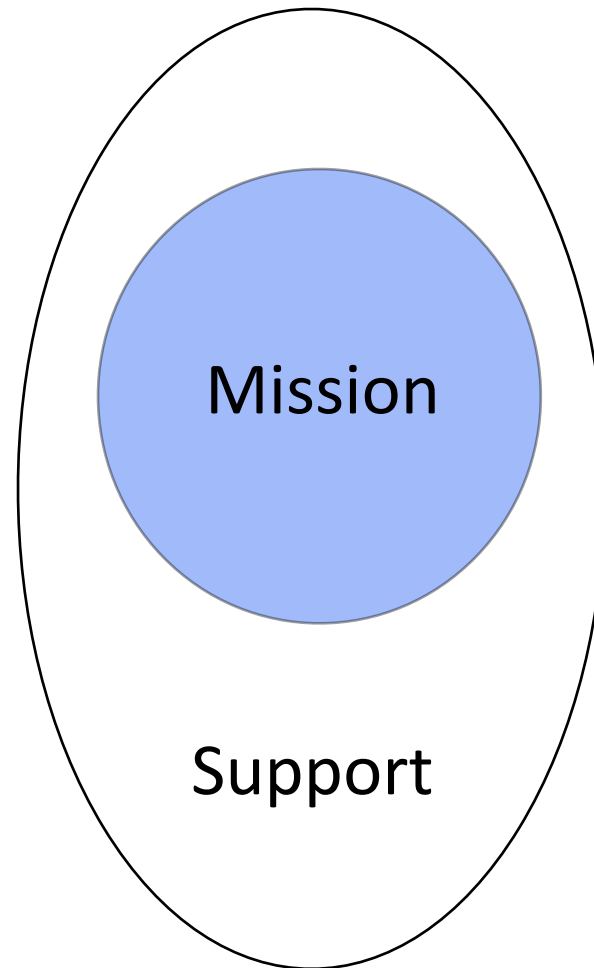
This is an ECE center,
and the circle is its
mission, however
you define it, such
as:

- Educating kids
- Caring for families
- Serving the
community

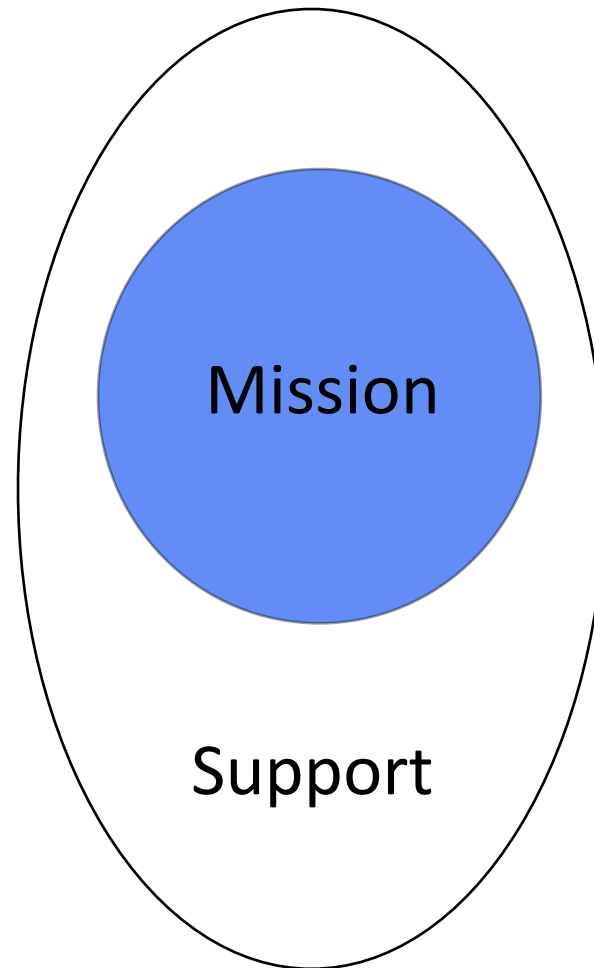


In the white space
are all the things that
support the mission,
such as:

- Recruiting and enrolling children
- Collecting fees
- Hiring and training staff
- Building maintenance, etc.

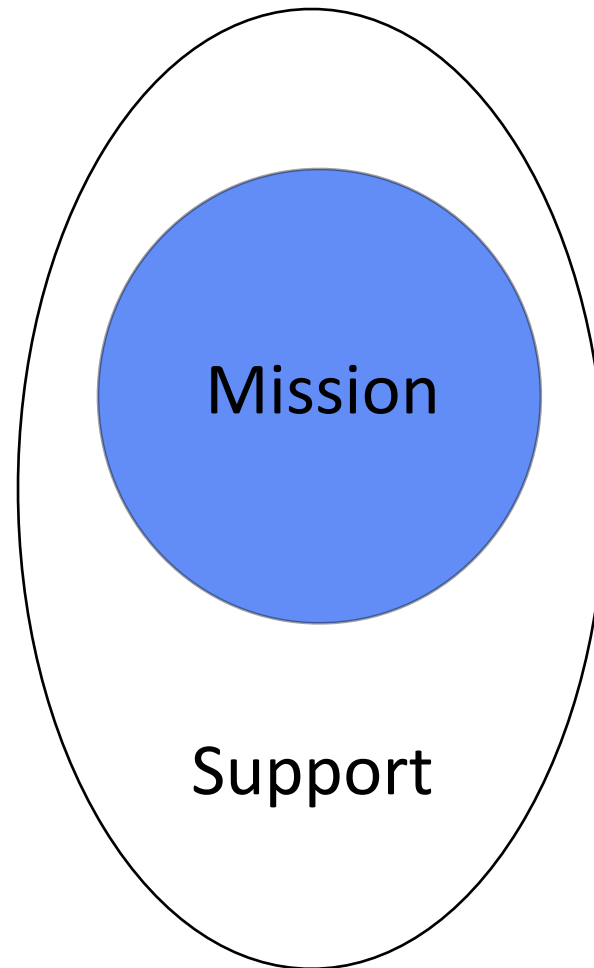


Everyone wants to feed the mission; everyone hopes their center can have a bright mission: strong, sustainable, and successful.

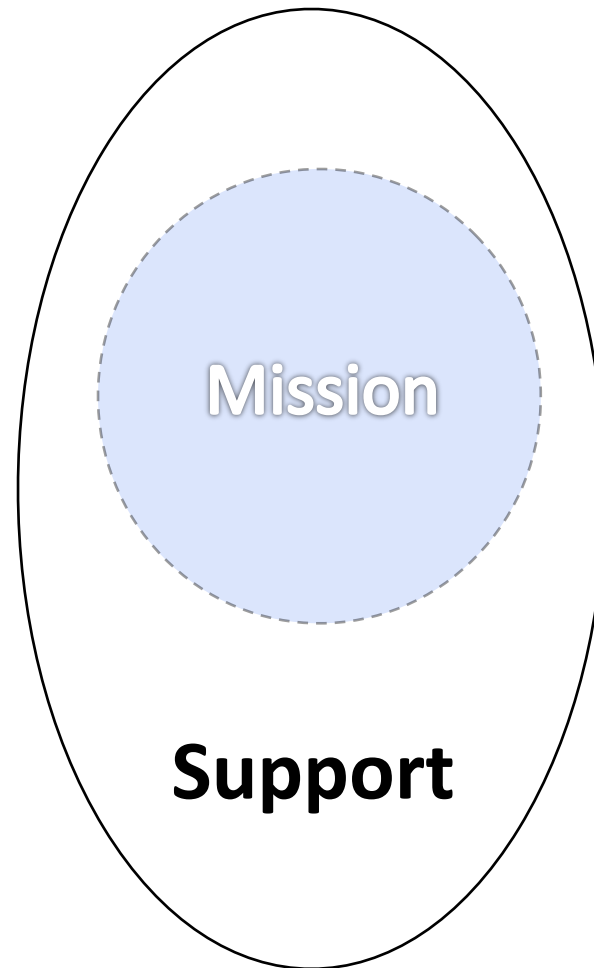


But no one should be expected to excel at both the *mission* and all the things that *support the mission*.

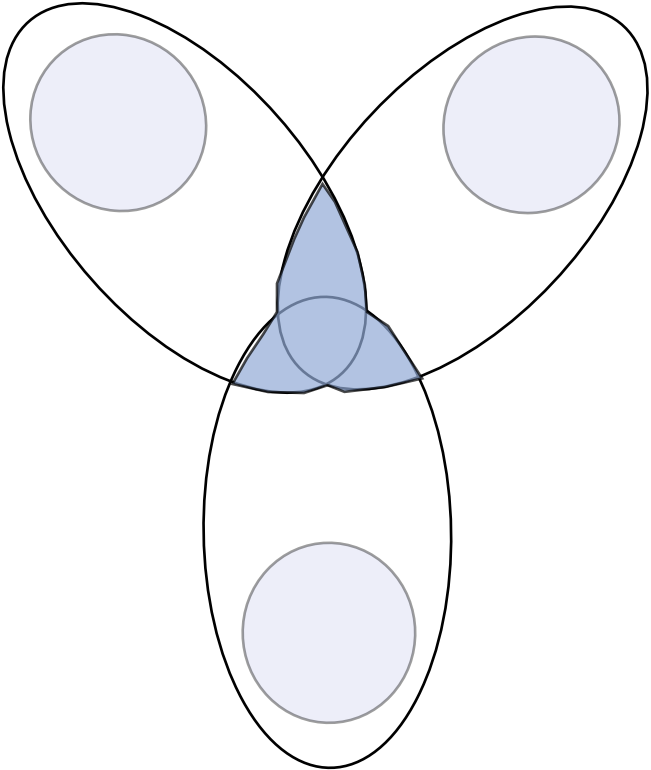
- There's not enough time.
- There's not enough money to hire staff to do all those things.
- There's no reason anyone should be expected to have all the skills needed in both circles.



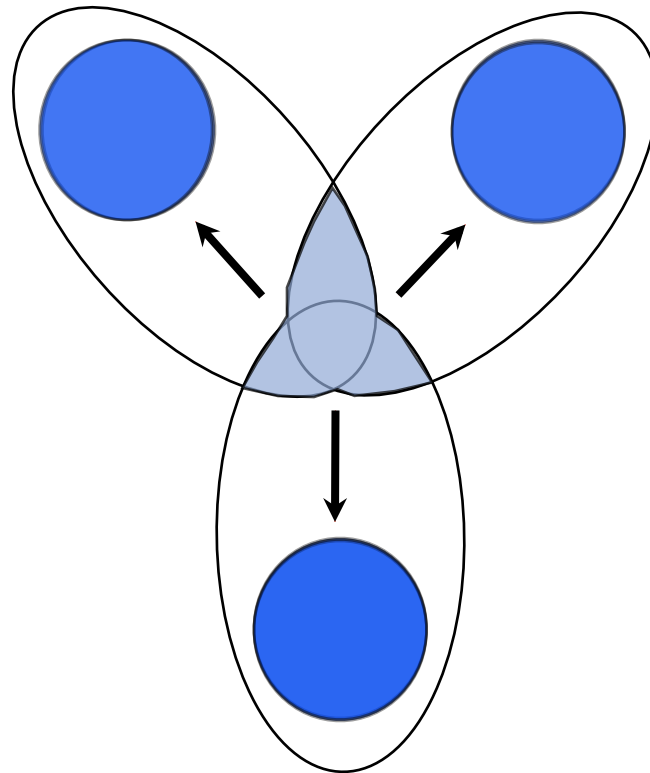
When too much time and effort are feeding the support rather than the mission, then the mission begins to starve.



One solution is to pool needs with other centers, so that everyone meets those needs together.



When centers share staff and tasks, more time, money, and emotional energy is available to feed the mission.



There's more than one way to
pool needs and feed the mission.

