

Food Company Comparisons

Food Companies	Company A	Company B	Company C
Region	Nat'l; local distributor	National	Local
Fee	None	\$100	None
Specialize in child care	✓	✓	✓
Help with food program	✓	✓?	✓
Online ordering	✓	✓	✓?
Minimum order	\$500	?	No
Other	"Guaranteed" prices		Splits cases

15 Comparable Food Items

	% Variation	Low Price
Apple Sauce	28.4%	Company A
Peas Green	19.2%	Company C
Soup Cream of Celery	6.4%	Company B
Potatoes Diced Irish	15.7%	Company B
Crackers Animal	40.3%	Company B
Ketchup	15.2%	Company A
Spaghetti Sauce	41.9%	Company A
Muffin Mix	47.7%	Company B
Diced Carrots	18.0%	Company A
Cereal Honey Nut Oats	4.9%	Company C
Jelly Apple	38.1%	Company A
Dressing Ranch	50.1%	Company B
Buns Hamburger	59.7%	Company B
Patty Beef	58.9%	Company C
Mandarin Orange	44.3%	Company C

Total Monthly Amount for 15 Comparable Items

Company A	\$707.02
Company B	\$728.45
Company C	\$761.20
% Variation	7.7%

Conclusions:

1. No food company has "the best prices"
2. Company A and B prices tend to be lower, Company C somewhat higher
3. Huge price variances with differing pack/serving sizes, quality, brand, etc.